

# Doin' it *Dave's* way!



**When it comes to investing in property** as an income stream, ensuring that the 'detail' has been managed well is crucial to a positive outcome. You know what I mean:

1. You find an investment property not needing a lot of financial input.
2. You work out the figures—does it stack up?
3. The legal stuff —are the property's details accurate, is there further information you need so you can go the next step.
4. You make the call—do you trust the information? - if you're not sure then get me on the job and I'll get the information you need to make a confident decision - a no surprises purchase.
5. Then you settle the deal and sort out the insurance—now that you have it you may as well protect it— right!
6. You need to set up a network of support services, i.e. plumbers, electrician etc. We keep a handy list of reputable service providers—just ring me if you need some help.
7. Finally you relax a bit and enjoy the profits.

But, as a landlord, property owner one more thing you can do which isn't often highlighted—build a good relationship with the lessee or tenants.

***Good relationships are a fantastic way to protect and even increase your valuable assets***

A good relationship with them is like the one I aim to have with you—it's open and honest at all times, it allows for both parties to get what they are seeking and it also means feeling completely comfortable in being able to ring each other, or even have a coffee sometime.

***So what do you think of my new look?***

As someone I respect, I'd value your opinion. Opinions matter, but action is where it counts so we are launching a new concept in Real Estate.... Doin' it Dave's way! Now this isn't just a fancy phrase... more like a philosophy or a process that myself and those that work with me have to follow. It's quite tough— I know, it's mine.

I'm excited about the current market which could not be better for extending your portfolio, so call to discuss the opportunities available.

Cheers

*Dave*

**Contact Dave now :**  
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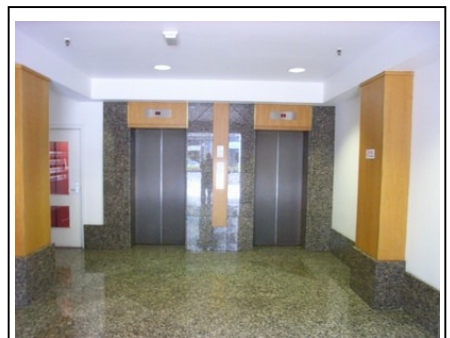
**Great response from Investors who attended our Warm Up NZ: Heat Smart presentations**

I have received excellent feedback from those investors who attended the Warm Up NZ: Heat Smart presentations.

George New, CEO of HEET (Huntly Energy Efficiency Trust) provided specific, detailed information on insulation, how landlords can benefit from insulating their rental properties and how, in some cases they can also access a \$1,200 government subsidy towards clean heating solutions.

If you didn't get a chance to attend but would like to know more about insulation and the new government programme, then call me for a free pack.

We're planning future presentations to provide you, the investor, with practical, useful information for managing your portfolios. Watch this space.



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