

# Doin' it *Dave's* way!



## Can you believe it's just about the end of the year?

I can't. And what a year it has been. This year has been challenging for not only the real estate industry but for many of you out there.

Christmas to me is a time for catching up with family and friends, for sitting back and reflecting on the past year and planning for the next. Reflecting on this year I can name a few things which have improved my service to you which I am proud of. I'd like to share them with you :

- **The launch of Doin' it Dave's Way** – this is not just a fancy phrase but a philosophy that we follow to provide you with the best, no surprises service.
- **Producing relevant information** – for investors, those interested in mortgagee sales and those interested in the general real estate market – your feedback on my newsletters tells me they're useful and informative, which is great.
- **Running seminars to provide you with new information** – George New, GM of HEET presented on the government's Warm Up NZ: Heat Smart programme resulting in a good number of you having government subsidised insulation installed in your rentals – providing value to your investment and your tenants.
- **Reviewing the traps associated with mortgagee sales** and showing how to avoid them – a printable list helped clarify this grey area to many of you.

What do you think about my newsletters? One thing I particularly enjoyed was **hearing your opinions on my newsletters** - some agree and some disagree with what I say but, as you know, I enjoy a bit of banter and want to encourage you to share your thoughts at any time. Also, if you want current, relevant information as an investor, if you're interested in mortgagee sales or the general real estate market then [call or email](#) and sign up for my regular newsletters.

Between Christmas and the New Year is traditionally a quiet time for Hamilton's real estate agents, however **there will be people looking to buy homes over the holiday period**. These include people looking to move into the city or looking to make Hamilton their home in the future. If you or someone you know want to sell, I'd suggest getting your home on the market now— take advantage of the fact that less homes are available prior to new year than is likely after the break.

Something you may not know is that it is against the law for agents to work on Christmas Day. I won't be sitting around my office over the Christmas break waiting for the phone to ring but if there is a house you just have to see or you want to list, then call me on my mobile and I'll get it arranged. It doesn't take long to change from jandals to my agent attire (a bit like superman!).

Finally I just wanted to say a big thank you for your business. Stay safe, have a great Christmas, enjoy your family and friends and come back to the New Year refreshed and invigorated. I look forward to catching up in the New Year.

*Dave*

## Dave's Christmas Cracker

68 Te Huia Street, Flagstaff  
\$579,000

Do you want a beautiful new home for Christmas? Then look no further than this 5 bedroom 2 bathroom beauty. This ticks all the boxes and won't last, so call me now!



Contact Dave now :  
M. 027 297 2104  
A/h 07 853 8333

Email [Dave.m@homes4u2view.co.nz](mailto:Dave.m@homes4u2view.co.nz)



Ph: 07 839 5085 [www.homes4u2view.co.nz](http://www.homes4u2view.co.nz)